

**GENERAL SERVICES ADMINISTRATION  
FEDERAL ACQUISITION SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**, a menu-driven database system. The INTERNET address for **GSA Advantage!** is <http://www.gsadvantage.gov>

**SCHEDULE TITLE:** Instruments and Laboratory Equipment  
FSC Group: Group 66

**CONTRACT NUMBER: GS-07F-0597T**

**CONTRACT PERIOD: September 15, 2012, to September 14, 2017**

For more information on ordering from Federal Supply Schedules click on the GSA Schedules link at [www.gsa.gov](http://www.gsa.gov)

**CONTRACTOR:** Cepheid, 904 Caribbean Dr.  
Sunnyvale, CA 94080  
Phone: 1-888-838-3222 option 1  
Fax: 408-734-1346  
email: [customerservice@cepheid.com](mailto:customerservice@cepheid.com)  
web address: [www.cepheid.com](http://www.cepheid.com)

**CONTRACTOR'S ADMINISTRATION SOURCE:** Hung Tran  
Phone: 1-408-400-4475  
email: [josh.tran@cepheid.com](mailto:josh.tran@cepheid.com)

**BUSINESS SIZE:** Other than Small

**Socioeconomic Indicators:** NA

**CUSTOMER INFORMATION:**

**1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)**

<b>SIN</b>	<b>DESCRIPTION</b>
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SIN 66-100:	BLOOD SERUM, URINE AND FECAL CHEMICAL ANALYSIS, INSTRUMENTS
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**1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:**  
(Government net price based on a unit of one)

<u>SIN</u>	<u>MODEL</u>	<u>PRICE</u>
Please refer to Attachment A		

**1c. HOURLY RATES: (Services Only)**  
To be completed by contractor on text file submission

**2. MAXIMUM ORDER\*:** \$600,000 per SIN and \$600,000 per order

\*If the best value selection places your order over the Maximum Order identified in this catalog/pricelist, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contractor for a better price. The contractor may (1) offer a new price for this requirement (2) offer the lowest price available under this contract or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the schedule contract in accordance with FAR 8.404.

**3. MINIMUM ORDER:** \$None

**4. GEOGRAPHIC COVERAGE:** 48 Contiguous States, Alaska, Hawaii, the District of Columbia, Washington DC, Puerto Rico, US Territories and to a CONUS port or consolidation point for orders received from overseas activities or give details as negotiated

**5. POINT(S) OF PRODUCTION:** Cepheid  
904 Caribbean Drive  
Sunnyvale, CA 94089  
(P): 408.541.4191

**6. DISCOUNT FROM LIST PRICES:** *GSA Net Prices are shown on the attached GSA Pricelist. Negotiated discount has been applied and the IFF has been added.*

**7. QUANTITY DISCOUNT(S):** NA

**8. PROMPT PAYMENT TERMS:** Net 30

**9.a Government Purchase Cards must be accepted at or below the micro-purchase threshold.**

**9.b Government Purchase Cards are accepted above the micro-purchase threshold. Contact contractor for limit.**

**10. FOREIGN ITEMS:** None

**11a. TIME OF DELIVERY:** Shipped 30Days after receipt of order

**11b. EXPEDITED DELIVERY:** Contact Contractor's Representative

**11c. OVERNIGHT AND 2-DAY DELIVERY:** If available, contact the Contractor for rates.

**11d. URGENT REQUIREMENTS:** Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.

**12. FOB POINT:** Destination

**13a. ORDERING ADDRESS:** same

- 13b. **ORDERING PROCEDURES:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in FAR8.405-3
14. **PAYMENT ADDRESS:** Same as contractor
15. **WARRANTY PROVISION:** Standard Commercial Warranty. Customer should contact contractor for a copy of the warranty.
16. **EXPORT PACKING CHARGES:** *Not applicable*
17. **TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE:** (any thresholds above the micro-purchase level may be inserted by contractor)
18. **TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE):** NA
19. **TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE):** N/A or as applicable
20. **TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE):** N/A
- 20a. **TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE):** N/A
21. **LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE):** N/A or as applicable
22. **LIST OF PARTICIPATING DEALERS (IF APPLICABLE):** N/A or to be inserted by contractor as offered – contractor to list what duties dealers can perform
23. **PREVENTIVE MAINTENANCE (IF APPLICABLE):** N/A or as applicable
- 24a. **SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants):** N/A or as applicable
- 24b. **Section 508 Compliance for EIT:** as applicable
25. **DUNS NUMBER:** 956711444
26. **NOTIFICATION REGARDING REGISTRATION IN THE SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE:** Registered, Expires 06/25/2015

**ATTACHMENT A**

<b>SIN</b>	<b>Contractor Part Number</b>	<b>Description</b>	<b>Contract Price with IFF</b>
66-100	INFINITY80-80	GeneXpert Infinity80, 80 Testing Site	\$443,199.25
66-100	INFINITY80-72	GeneXpert Infinity80, 72 Testing Site	\$409,750.25
66-100	INFINITY80-64	GeneXpert Infinity80, 64 Testing Site	\$376,301.25
66-100	INFINITY80-56	GeneXpert Infinity80, 56 Testing Site	\$342,852.25
66-100	INFINITY80-48	GeneXpert Infinity80, 48 Testing Site	\$309,403.25
66-100	INFINITY80-40	GeneXpert Infinity80, 40 Testing Site	\$275,954.25
66-100	INFINITY80-32	GeneXpert Infinity80, 32 Testing Site	\$242,505.25
66-100	INFINITY80-24	GeneXpert Infinity80, 24 Testing Site	\$214,093.75
66-100	INFINITY80-16	GeneXpert Infinity80, 16 Testing Site	\$179,838.75
66-100	INFINITY48-16	GeneXpert Infinity48s, 16 Testing Site	\$170,418.63
66-100	INFINITY48-24	GeneXpert Infinity48s, 24 Testing Site	\$204,673.63
66-100	INFINITY48-32	GeneXpert Infinity48s, 32 Testing Site	\$233,306.78
66-100	INFINITY48-40	GeneXpert Infinity48s, 40 Testing Site	\$266,755.78
66-100	INFINITY48-48	GeneXpert Infinity48s, 48 Testing Site	\$300,204.78
66-100	GXI-1-D	GeneXpert I, 1 Testing Site System w/ 6 Color Modules	\$21,323.74
66-100	GXII-1-D	GeneXpert II, 1 Testing Site System w/ 6 Color Modules	\$23,892.86
66-100	GXII-2-D	GeneXpert II, 2 Testing Site System w/ 6 Color Modules	\$32,456.61
66-100	GXIV-1-D	GeneXpert IV, 1 Testing Site System w/ 6 Color Modules	\$28,602.93
66-100	GXIV-2-D	GeneXpert IV, 2 Testing Site System w/ 6 Color Modules	\$37,166.68
66-100	GXIV-3-D	GeneXpert IV, 3 Testing Site System w/ 6 Color Modules	\$45,730.43
66-100	GXIV-4-D	GeneXpert IV, 4 Testing Site System w/ 6 Color Modules	\$54,294.18
66-100	GXXVI-4-D	GeneXpert XVI, 4 Testing Site System w/ 6 Color Modules	\$71,421.68
66-100	GXXVI-8-D	GeneXpert XVI, 8 Testing Site System w/ 6 Color Modules	\$97,112.93
66-100	GXXVI-12-D	GeneXpert XVI, 12 Testing Site System w/ 6 Color Modules	\$122,804.18
66-100	GXXVI-16-D	GeneXpert XVI, 16 Testing Site System w/ 6 Color Modules	\$148,495.43